

Why Texas Tax Group Chose Authority Over Other Archiving Solutions

Texas Tax Group's consultants and sales representatives use Gmail addresses with the texastaxgroup.com domain. "Our consultants communicate with Texas Comptroller on our clients behalf," said Ted Hughes, the group's Director of Operations. "In addition to ensuring that we can produce sensitive information for eDiscovery and during the State Office of Administrative Hearings (SOAH) process, it's also critical when transitioning projects from one of our consultants to another."

With offices in Houston, Dallas, Austin and San Antonio, Texas Tax Group works with former Texas Comptroller Hearings Attorneys and former Texas Attorney General Attorneys in both administrative and district courts.

"We defend businesses under audit by the Texas Comptroller," explains Ted, "anyone who does

business in Texas and pays state-based taxes, including sales tax, franchise tax, mixed beverage tax, hotel tax and severance tax."

Prior to choosing Authority for hassle-free eDiscovery, archiving, backup and disaster recovery, Texas Tax Group used Backupify, which required Ted to download a local copy of a departing employee's email. "The way they operate and the way they archive just didn't fit our needs," he said. "It actually created more problems."

Ted's next option was to consider Google's add-on Vault product. "I just didn't want Google in charge of archiving and backing-up my email," he said, "and since they were our email provider, I wanted to keep the two separate."

Some online research led Ted and Texas Tax Group to Authority. What stood out was



Texas Tax Group is a team of 15-plus consultants who manage over 200 Texas Comptroller tax audits for businesses and CPA firms. Comprised of former Texas Comptroller State Tax Auditors, the Texas Tax Group also offers expert testimony and support services to law firms engaged in state tax audit defense.

Authority's ability to retain former employees' email within the archive and its advanced search functionality.



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-TED HUGHES
Director of Operations,
Texas Tax Group

Quickly finding content and messages has proven to be extremely helpful, especially during lawsuits. “It was invaluable to have quick access to our archive to assist us in proving our case based on the content in specific messages,” said Ted. “Had we not had it, we wouldn’t have been able to prove our cases and win.”

Another benefit of working with Authority is the ability to easily create accounts for additional users, such as legal counsel. “I created an account with specific user privileges so they can go in and access the archive,” said Ted. “I’ve also done this for my project manager.”

As the archive administrator, Ted can receive immediate notice whenever another user accesses the archive, allowing him to monitor usage of those who have been granted access.

Even outside of litigation, discrepancies with State Tax Auditors are often quickly solved with the help of Authority’s simple web-based interface. “Sometimes, an auditor will say one thing and we have something totally different that can be found in our email archive, said Ted. “That’s why having an archive and backup solution like Authority is so important to us.” ●



Who are we?

Authority provides cloud-based, risk management solutions, including eDiscovery, Archiving and Backup, Disaster Recovery, and Data Migration for popular systems and platforms such as Exchange, Office 365, OneDrive, Gmail and Google Drive.

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